



*Join a vibrant and  
fun-filled organization  
where family comes first*



*40<sup>th</sup> Anniversary  
1971 - 2011*



**Dear Potential Member,**

**Thank you for your inquiry into a lifetime membership with the Muskoka Ski Club. The attached package will provide you with the following information:**

**History of the Muskoka Ski Club  
Benefits of the Membership  
Two Payment Options  
Annual Fees for 2011-12  
Application for Membership  
By-Laws on Membership Classes**

**I hope that you find this information helpful. Please do not hesitate to contact me at any time. I am more than happy to satisfy any questions you may have. If you are ready to join the Muskoka Ski Club, please contact me directly and we can set up a day to meet, or complete the transaction over the phone.**

**Thank you for your interest.  
Sincerely,**

A handwritten signature in blue ink, appearing to read "Tim Oliver", is written over a horizontal line.

**Tim Oliver  
General Manager**

**Muskoka Ski Club  
Hidden Valley Highlands Ski Area Inc.  
O. (705) 789 1773 Ext 28  
C. (705) 571 1773  
F. (705) 789 7140  
timo@skihiddenvally.on.ca**

## Where did the Muskoka Ski Club originate?

The Muskoka Ski Club was established in 1971 as the Hidden Valley Highlands Ski Club. The name was changed in 2008 to utilize the recognition factor of the world-famous Muskoka name. The members of the club purchased the Hidden Valley Highlands Ski Area in 1971, making it one of Ontario's oldest and most established ski areas. Included in the 120 Acres of property are 35 established acres of downhill skiing and snowboarding trails & 450 feet of beach frontage on beautiful Peninsula Lake. As part of your Membership you have access to the beach property for your summer-time enjoyment.

Situated in the world-renowned vacation area of Muskoka, close to the town of Huntsville, the Hidden Valley Highlands Ski Area offers 14 groomed trails ranging from our Beginner Hill to the black diamond Face. There are trails suitable for all ages and abilities. Over the past 3 decades the infrastructure has been maintained and upgraded to ensure a long and safe season. The Ski Area boasts 3 quad chairlifts, 1 handle tow, 2 snow cats, night skiing & snowboarding and 1 Terrain Park. During the past 3 seasons the Muskoka Ski Club has invested in a completely redesigned and updated snowmaking system. These upgrades have included new snowmaking pumps, new snowmaking pipe and 40 new snow guns. This investment will ensure that the Muskoka Ski Club can deal with our new climate in the Near North.



## The Membership

The current membership of the Muskoka Ski Club is composed of 192 family units totaling 692 individuals. These families range from many of the original charter members that can be seen almost every morning making first tracks, to the younger families with the children in tow. The membership is composed of local families that call Muskoka home year round & cottagers that enjoy the facility away from the big city on weekends and holidays.

## Membership has its Benefits!

- Equity ownership: Members own a share of the Club's assets
- Voting Privileges: As an owner you can decide the future direction of the Club
- Heritage Memberships: Dependents of members can become full members at a fraction of the prevailing cost.
- Exclusive access to the Members-only racing program\*
- Exclusive access to the Members Lounge and Sundeck
- Exclusive access to reserved parking\*
- Exclusive access to the on-site lockers\*
- Low annual fees
- Exclusive reciprocal Ski deals with many Ontario, British Columbia & Alberta Ski Areas
- 20% discount on all prepared Food purchases
- Use of the member guest discount program
- No charge monthly payment plans
- Exclusive access to private member functions
- Discounts on all public social events

\*Additional fees required





## Payment Options

A Lifetime Membership at the Muskoka Ski Club is \$11,000.00 + tax. There are two payment options to choose from:

### Option 1

Full payment of the Membership fee less your initial trial membership investment.

	Trial Membership	Full Membership
	Initial Investment	2012/2013
	Paid for 2011/2012	Due 1-Dec-2012
Membership	\$ 500.00	\$ 10,500.00
Interest	\$ -	\$ -
Total	\$ 500.00	\$ 10,500.00



Families may only be Trial Members once  
HST is not included

### Option 2

In an effort to attract new families to the Muskoka Ski Club, our Board of Directors has approved a multi-year payment option. This option includes a payment structure over 5 years with the largest payment coming in the last year.

		Payment Due Date						
	Trial Membership	2012	2012	2013	2014	2015	2016	
	Paid for 2011/2012	March 31 <sup>st</sup>	1-Dec	1-Dec	1-Dec	1-Dec	1-Dec	
Membership	\$500	\$833	\$1,333	\$1,333	\$1,833	\$1,833	\$3,333	\$11,000
Interest	-	\$167	\$167	\$167	\$167	\$167	\$165	\$1,000
Total	\$500	\$1,000	\$1,500	\$1,500	\$2,000	\$2,000	\$3,498	

Families may only be Trial Members once  
HST is not included

# MUSKOKA SKI CLUB

## 2011-2012 MEMBERS ANNUAL FEES

MEMBER (Type of Pass)	1 <sup>st</sup> Discount to Aug. 31	2 <sup>nd</sup> Discount to Oct. 31	Full price after Oct. 31
First Senior	\$ 639	\$ 798	\$ 958
Second Senior	\$ 479	\$ 597	\$ 721
First Child (6-25 years)	\$ 319	\$ 407	\$ 489
Additional Child (6-25)	\$ 160	\$ 201	\$ 242
Child 5 and under	Free**	Free**	Free**
Family Maximum	\$ 1700	\$ 2122	No Cap
65 +	\$ 381	\$ 479	\$ 577
80 +	Free**	Free**	Free**
Locker rental	\$ 129	\$ 160	\$ 191
Parking	\$ 252	\$ 314	\$ 371
Capital Replacement Fee: DUE AUG. 31 / 11	\$ 319 HST Extra	HST Extra	HST Extra

All prices are quoted PER PERSON. Please add 13 % HST to all prices.

\*\*Children under 5 years and adults 80 years and over SKI FREE.

“Family” is considered two married or Common Law adults and their children 25 years and under.

All passes include Day and Night skiing for the 2011-2012 season.

### Terms and Conditions

- All persons must sign a “Release of Liability” agreement prior to obtaining their pass.
- Season passes remain the property of Hidden Valley Highlands Ski Area Inc. and may be revoked for misuse or violation of the “Alpine Responsibility Code”. Use of this pass by anyone other than the registered pass holder, or alterations to the pass, will result in cancellation of that pass.
- Season passes are not transferable. HVHSA may request identification to verify its validity.
- Season passes are refundable for medical reasons only. Refunds will be granted as follows: up to Dec. 15 – 100 %, up to Jan. 1 – 50 %, up to Feb. 29 – 25 %, after March 1 – no refund.
- A \$ 25.00 processing fee will be charged for replacing lost passes.
- Members **must have** their passes on them at all times to have access to the lifts.
- All age category cut-off dates are **December 31<sup>st</sup>, 2011**.
- **All applications (including mail in applications) must include payment details. Options are as follows:**
  - **Monthly payment plan** – The completed application form AND the application for the monthly payment plan must be completed and received by the HVHSA before July 15, 2011. Note that this years payments will be processed on the 15<sup>th</sup> of the month.
  - **Regular payment schedules** – all applications must include payment either in full or post dated to the discount period date.

All mail-in applications must include completed “Release of Liability” forms. Applications must be postmarked prior to the discount dates.

**\*\*Special Note: New Members will pay at the first discount rate regardless of date they sign up.**



## APPLICATION FOR MEMBERSHIP

MEMBERSHIP TYPE:

Date: \_\_\_\_\_

- Trial Membership
- Family Membership
- Single Membership

Heritage Affiliation: \_\_\_\_\_ Charter Heritage (please circle)

Name of Applicant: \_\_\_\_\_

Address in full: \_\_\_\_\_

City/Town: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Email: \_\_\_\_\_

Telephone: ( ) \_\_\_\_\_

Date of Birth: \_\_\_\_\_  
Month Day Year

Name of Employer: \_\_\_\_\_

Employer Address: \_\_\_\_\_

City/Town: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Telephone: ( ) \_\_\_\_\_ Occupation: \_\_\_\_\_

Spouse's Name: \_\_\_\_\_

Date of Birth: \_\_\_\_\_  
Month Day Year

Mailing Address if different from Above:

\_\_\_\_\_  
\_\_\_\_\_

Children	Date of Birth		
	Month	Day	Year
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Note: Do not include Annual Fees on this form. Please use the separate Annual Remittance Form for Annual Fees.

**\*\*\*\*\*IF A CURRENT MUSKOKA SKI CLUB MEMBER REFERRED YOU TO THE CLUB, PLEASE INDICATE THEIR NAME BELOW\*\*\*\*\***

Referring Member Name: \_\_\_\_\_

Please make cheques payable to "Muskoka Ski Club"



Total Entrance Fees: \$ \_\_\_\_\_  
Tax: \$ \_\_\_\_\_  
Total: \$ \_\_\_\_\_  
Adjustments: \$ \_\_\_\_\_ Re: \_\_\_\_\_  
Adjustments: \$ \_\_\_\_\_ Re: \_\_\_\_\_  
Deposit: \$ \_\_\_\_\_  
Balance Remaining: \$ \_\_\_\_\_

**MEMBERSHIP INSTALLMENT PLAN**

Balance Owed: \$ \_\_\_\_\_  
Interest \$ \_\_\_\_\_  
Total Due: \$ \_\_\_\_\_

Payment Dates:	Amount Due	Date Paid
_____	\$ _____	_____
_____	\$ _____	_____
_____	\$ _____	_____
_____	\$ _____	_____
_____	\$ _____	_____
_____	\$ _____	_____

**METHOD OF PAYMENT**

Paid By: \_\_\_\_\_ Date: \_\_\_\_\_ Entered By: \_\_\_\_\_

Card Holders Name: \_\_\_\_\_ Card Type: Visa  Mastercard   
Card Number: \_\_\_\_\_ Expiry Date: \_\_\_\_/\_\_\_\_  
Members Signature: \_\_\_\_\_ Date Signed: \_\_\_\_\_  
HVHSA Signature: \_\_\_\_\_ Date Signed: \_\_\_\_\_



## Excerpt from Ski Club By-Law

### 3.01 Membership

Membership shall be composed of a Family Group. In the case of a Family Group composed of a single person with no children, that person shall be known as the "Senior Member" (the "**Senior Member**"). In the case of a Family Group composed of more than one person, one adult of the Family Group shall be designated as the Senior Member.

### 3.02 Classes of Membership

For the purpose of establishing dues, responsibilities and privileges and generally regulating the affairs of the Club, each Family Group membership will be classified annually. There should be three classes of membership as follows:

- a) Active Member: a Family Group of which:
  1. at least one Senior Member is an active Member who has paid his/her Member Payments; and
  2. each active Member of the Family Group is designated, for the purpose of assessing annual membership dues, as one of:
    - i. First Senior Member
    - ii. Second Senior Member
    - iii. Intermediate Member (18-25 years)
    - iv. Junior Member (6-17 years)
    - v. Child Member (1-5 years)
    - vi. Exemplary Member
- b) Non-Active Member: a Family Group (unless comprised of only Exemplary Members) that does not have at least one Senior Member who is an active member who has paid his/her Annual Dues but is up to date in the payment of all other Member Payments. For greater certainty, a Club Leisure Member cannot become a Non-Active Member.
- c) Club Leisure Member: a Family Group which is the owner of a Club Leisure Unit and who has been designated by Club Leisure as the Designated Family.